



DEAN||DORTON||ALLEN||FORD PLLC

MANUFACTURING



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Manufacturing Services

Dean Dorton Allen Ford, PLLC, has a long history of serving manufacturing clients based in the United States. Our team works with both local and global manufacturers that supply many industries including automotive, healthcare, furniture, energy, and construction.

Our Services

Our professionals go beyond accounting and tax with training in Lean Six Sigma, production line process improvement, and supply chain management. Let us leverage our experience with some of the world's best manufacturers to help you achieve your goals.

Assurance Services

- Financial statement audit, review, and compilation services – Offers assurance to shareholders, lenders, or potential investors.
- Agreed-upon procedures attestation – Addresses specific areas of your organization.
- Compiled forecasts and projections – Increases the accuracy of your five- or ten-year plan.
- New accounting standards implementation – Ensures compliance with the latest in accounting standards.
- Preparing financial budgets and projections – Improves control of cash flow and expenditures.
- Internal controls and accounting manual reviews – Safeguards assets and manages risk by implementing strategically placed checks, balances, and reviews.
- Directly performing accounting, payroll, or clerical functions – Lowers costs by outsourcing financial or administrative activities.
- Benefit plans – Provide benefit plan audit services and 5500 preparation, as well as benefit plan administration services.

Tax Services

- Tax return preparation – Provides timely and accurate filing with all taxing authorities.
- Tax accounting – Provides assistance with income tax accruals, deferred tax adjustments, and income tax uncertainty calculations and documentation.
- Tax planning – Helps make decisions now that can minimize your tax expenses later.
- LIFO computations and elections – Ensures that you maximize the tax benefits of inventory valuation via the LIFO method.
- Indirect tax issues – Helps you reduce exposure to both over- and underpayment of sales and use taxes, property taxes and other state and local taxes.
- Cost segregation studies – Assists in generating cash tax savings by carving out short-lived assets normally imbedded in a building's construction or acquisition costs, which typically have much longer depreciation periods.
- International taxation and consulting – Assists management with such items as global tax compliance, global structuring or acquisitions or sales of entities, and transfer pricing.
- Research & Development tax credit study – Assists management in identifying qualifying research and development activities to minimize income taxes.
- State and federal tax incentive analysis – Provides assistance in identifying and qualifying for credits and incentives offered by federal state and local governments.

Consulting Services

- Process improvement services – Assists the company in solving business problems through the identification and elimination of wasteful activities utilizing Lean Systems and Six Sigma improvement techniques.
- Product cost services – Assists in setting up initial costs and overhead calculations to allow your organization to be in compliance with generally accepted accounting principles and helps create a roadmap to low-cost leadership and maximize profitability.
- Enterprise Resource Planning (ERP) – Assists in integrating ERP systems.
- Fraud investigation – Gathers information to aid legal counsel, or is proactively evaluating fraud risk and internal control structure.
- Operations analysis and review– Reviews your accounting and manufacturing operations and provides you with an assessment of our findings.
- Merger and acquisition – Assists management with due diligence of potential acquisitions.
- SOX and JSOX – Assists with public reporting and Japanese public reporting requirements.

Management Decisions Services

- Benchmarking and ratio analysis – Compares your business to those of similar size in the same industry throughout the region and country.
- Buy-sell agreements – Ensures business continuity.
- Employee search – Finds the right match for your organization.

Technology Services

- Data extraction/Data warehousing – Builds a database that links to your current system that will provide real-time information in the format(s) management needs to make the tough decisions.

Industry insight at your fingertips

Dean Dorton Allen Ford is a member of the McGladrey Alliance, which gives us unlimited access to the nation's fifth largest provider of assurance, tax and consulting services. Manufacturing and Wholesale Distribution is McGladrey's largest industry team. Through decades of service in this industry, McGladrey has developed substantial proprietary industry knowledge, which is shared with clients through publications, seminars and e-newsletters. McGladrey also conducts its own research to identify trends, best practices and issues impacting the industry to provide our clients with insights and strategies for future growth, including:

- **Annual Manufacturing and Wholesale Distribution National Survey.** The results of this annual survey offer a panoramic view of the industry through the eyes of company executives on a wide range of topics, including growth strategies, global economy, operational effectiveness, margin management, innovation, tax strategies, information technology and policy issues.
- **Manufacturing and Wholesale Distribution Executive Summits.** Join industry leaders across the country for the annual Executive Summits. During these events, key findings from the annual Manufacturing and Wholesale Distribution Survey are discussed.
- **CFO Club.** Connects CFOs and controllers in the manufacturing and wholesale distribution industries to discuss common industry issues and concerns. Members meet several times a year, utilizing a meeting format that allows for informal, open dialogue on relevant topics that members are facing today within their own organizations.

The McGladrey Alliance is a premier affiliation of independent accounting and consulting firms. The McGladrey Alliance member firms maintain their name, autonomy and independence and are responsible for their own client fee arrangements, delivery of services and maintenance of client relationships.



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Our philosophy

At DDAF, our philosophy centers on an unyielding commitment to provide services that exceed our clients' expectations and are consistently superior to our competitors in quality and timeliness. Further, we strive to do so in a setting that is satisfying professionally and personally for firm employees.

Our core values

We maintain exceptionally high standards - ethically and professionally - while always meeting or exceeding our clients' expectations.

We are direct, timely, and effective in our communication, openly providing information while confidentially engaging in honest dialogue, as appropriate, with affected individuals only.

We are innovative problem-solvers and lifelong learners. We are always searching for ways to become better as people, as professionals, and as a firm.

We are a team, not a group of individuals, performing challenging work we enjoy for clients who appreciate us. We treat each other with respect and kindness. We strive to provide a pleasant, flexible, and family-supportive work environment.

We manage our firm as a business. We are prudent and are not wasteful of our resources.

About Dean Dorton Allen Ford

DDAF has provided accounting and advisory services to clients in a variety of industries since its legacy firms' inception. The firm has grown into one of the largest accounting firms in the Commonwealth. We have not grown for the sake of growth; rather, we have grown as a result of the market's appreciation for our approach to client service. We pride ourselves on being large enough to provide expert services while still maintaining our core values, which include personal and timely delivery of services.

Our goal in every client relationship is to help our clients reach their objectives. To do so, we know we must listen to our clients and develop a solid understanding of their needs. Once we understand their needs, we are able to bring the expertise needed. This service culture has allowed us to build long-term client relationships. In these relationships, we continue to listen and understand what the client wants to achieve and then bring the expertise needed to help them reach their goals. In short, we are successful when we help our clients succeed.