



DEAN || DORTON || ALLEN || FORD PLLC

CONSTRUCTION



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The construction team at Dean Dorton Allen Ford, PLLC (DDAF) consists of accounting, tax, and consulting professionals who are trained to meet the unique business needs of contractors and other businesses in the construction industry. This team exists both to serve our clients more efficiently and to continue to strengthen our industry knowledge. Our team is committed to maintaining a superior level of knowledge about both the local and national construction landscape and sharing this information with our clients.

We have developed a thorough working knowledge of the construction industry by developing long-term relationships with our clients and working to understand their needs. We have talented professionals who have worked in the construction industry to build a well-rounded team to serve our clients. Our construction industry professionals are highly active in a variety of construction related organizations, such as Construction Financial Management Association, Association of General Contractors, Surety Association of America, and Association Builders & Contractors.

We work with contractors in all areas of the construction industry - design-build general contractors, construction managers, and subcontractors performing commercial, industrial, and highway construction throughout the United States. Working with such a diverse base of clients has allowed us to develop an understanding of the multifaceted issues facing contractors.

Our goal in every client relationship is to help our clients reach their objectives and to be successful. To do so, we know we must listen to our clients and develop a solid understanding of their needs. Our ability to listen to our clients and then bring the expertise needed - whether the need is an audit opinion, a tax return, or a consulting engagement - has allowed us to build long-term client relationships.

We have substantial experience auditing as well as providing tax compliance and consulting services to companies in the construction industry. The skills and experience level of our construction team will match favorably to those of any firm. Our expertise, combined with our client-service culture, creates a dynamic team well-suited to serve our clients' needs.



Accounting & Auditing Services

- Audits, reviews, and compilations of financial statements
- Preparation of state prequalification reports
- Study and evaluation of accounting and internal control systems
- Benchmarking analysis
- Construction contract reviews and job profit analysis
- Forensic accounting
- Overhead rate audits, Eichleay calculations and associated analyses
- Forecasts and projections

Tax Planning & Compliance Services

- Corporate/personal tax return preparation, including state and local filing requirements
- Corporate/owners' tax planning
- Planning for long-term contract tax regulations
- Review of multistate tax filing
- Succession and estate planning
- Develop tax strategies
- Cost segregation studies
- Sales, use, property and excise tax analysis

Bonding & Banking Relationships

- Maximizing your existing bonding and banking relationship
- Structuring a plan to maximize your bonding capacity
- Preparing the financial information required by bonding companies and banks
- Cash flow analysis, working capital planning and evaluating borrowing needs
- Establishing surety bonding and banking relationships

Process Improvement Services

- Forensic accounting
- Litigation Support
- Business Valuations
- Technology Consulting

Process Improvement Services

Our process improvement services team has developed a comprehensive methodology and approach to management consulting utilizing Lean and Six Sigma techniques to identify and implement opportunities for improvement in cost reduction, revenue enhancement, process throughput and execution of strategy. Our team will work with clients to determine the approach and scope that meets their individual needs and achieves success.

THE WHITE HOUSE



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Our philosophy

At DDAF, our philosophy centers on an unyielding commitment to provide services that exceed our clients' expectations and are consistently superior to our competitors in quality and timeliness. Further, we strive to do so in a setting that is satisfying professionally and personally for firm employees.

Our core values

We maintain exceptionally high standards - ethically and professionally - while always meeting or exceeding our clients' expectations.

We are direct, timely, and effective in our communication, openly providing information while confidentially engaging in honest dialogue, as appropriate, with affected individuals only.

We are innovative problem-solvers and lifelong learners. We are always searching for ways to become better as people, as professionals, and as a firm.

We are a team, not a group of individuals, performing challenging work we enjoy for clients who appreciate us. We treat each other with respect and kindness. We strive to provide a pleasant, flexible, and family-supportive work environment.

We manage our firm as a business. We are prudent and are not wasteful of our resources.

About Dean Dorton Allen Ford

DDAF has provided accounting and advisory services to clients in a variety of industries since its legacy firms' inception. The firm has grown into one of the largest accounting firms in the Commonwealth. We have not grown for the sake of growth; rather, we have grown as a result of the market's appreciation for our approach to client service. We pride ourselves on being large enough to provide expert services while still maintaining our core values, which include personal and timely delivery of services.

Our goal in every client relationship is to help our clients reach their objectives. To do so, we know we must listen to our clients and develop a solid understanding of their needs. Once we understand their needs, we are able to bring the expertise needed. This service culture has allowed us to build long-term client relationships. In these relationships, we continue to listen and understand what the client wants to achieve and then bring the expertise needed to help them reach their goals. In short, we are successful when we help our clients succeed.